



E3 MANAGEMENT CONSULTING

In the crowded world of consulting and professional services, having a trusted partner can be the difference-maker in your success. Disillusioned with the drumbeat in larger consulting firms of, “revenue-first, clients-second,” E3 was founded under the premise that effectiveness and efficiency are complementary, not competing organizational states. We choose our projects carefully, because we only take on opportunities that we believe we can win.

Learn more at: www.e3mcllc.com

- ◇ Founded in 2015 with HQ in Maryland
- ◇ EIN: 47-4406653
- ◇ DUNS: 079961898
- ◇ Cage Code: 7JTS1
- ◇ SBA-certified EDWOSB and WOSB
- ◇ Maryland state-certified SBE/DBE
- ◇ SeaPort-NxG IDIQ Holder

Corporate Contact: Etta Edwards, CEO
(410) 903-1057 or
eedwards@e3mcllc.com

***As an SBA-verified EDWOSB/WOSB, E3 is eligible for sole source & direct awards up to \$4MM, and no-cap, limited competition set-asides under the SBA WOSB program**

541611*	541612*
541613*	541618*
611430*	541990*
541519*	541219*
561110	

Experts in Effectiveness & Efficiency...E3.

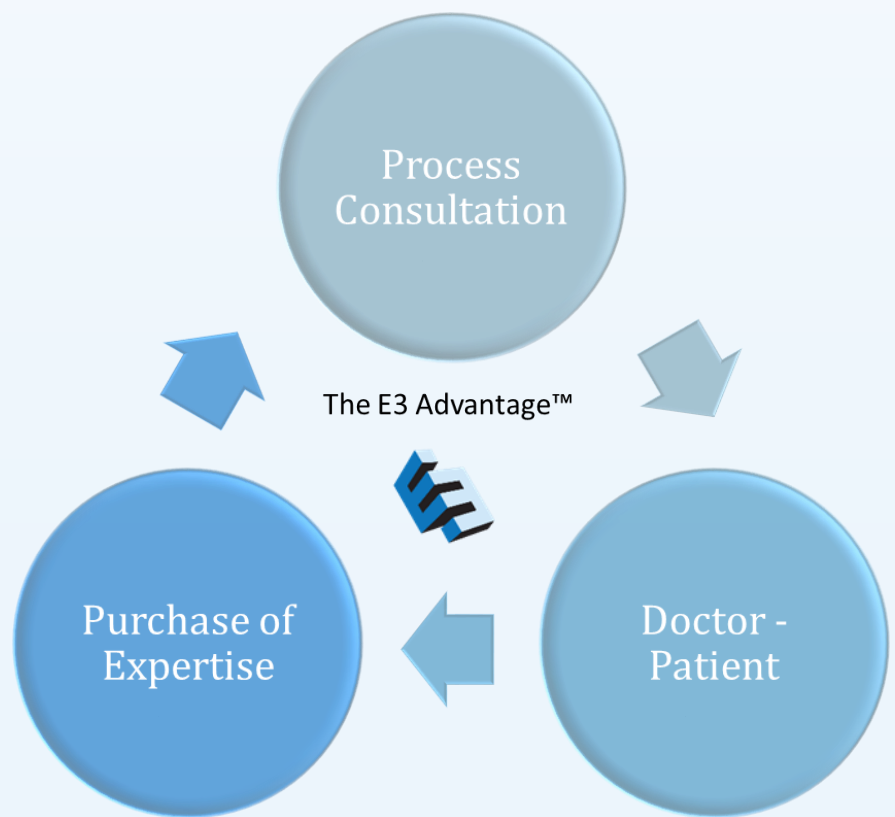
E3 Management Consulting (E3) is a certified Economically Disadvantaged Women Owned Small Business (EDWOSB), WOSB, and state of Maryland Small & Disadvantaged Business Enterprise (SBE/DBE). We serve the federal government and its partners with a singular, simple mission: **E**xperts in **E**ffectiveness and **E**fficiency = E3. Our consultants have decades of federal and commercial experience. Working alongside your teams, we craft organizational success by combining your vision with our execution. Our practice areas:

- Organization Effectiveness
- Management Assurance
- Information Assurance
- Commercial Advisory

Passion. Precision. Integrity. Courage. Humility.

We know how hard it is to find the right fit...someone who understands the culture, lingo, and landscape prove invaluable during times of change. Our consultants hail from the federal government, private sector, academia, and military, which means we bring these best practices customized to each engagement. Our proprietary consulting methodology, the E3 Advantage™, is a blend of 3 approaches, allowing scaled solutions based on organizational need, time period, or project.

The E3 Advantage™



We Know Federal...



Case Study #1: A federal DC-headquartered agency asked for management assurance and business process optimization support. Tasked with providing critical financial, programmatic, and risk indicator report-outs to leadership, all the way up to the assistant secretary level, the team needed a faster and smarter way of gathering unfederated data, inputting that data, and streamlining access to managed reports. An end goal included igniting participation and collaboration amongst teams, while spreading the importance of seemingly small actions relative to mission impact. E3 worked with the agency team to truly understand their requirements before beginning any optimizations. We first formulated a framework for schedule, milestones, and deliverables. After validation of the desired end state, we optimized their current business processes and removed now-obsolete inputs, saving over 11 weeks' worth of labor annually.

Case Study #2: A county in the state of Maryland required customized training and professional development for its 7,000+ strong workforce across 37 agencies. E3 collaborated with their Office of Human Resources to understand current capacity, proposing tailored curriculum by subject matter area gaps. Our five-star rated facilitators continue supporting their human capital, custom training, and development needs, however large or small.

And we have the chops to back it up. Take a look at our core skillsets and some of our awesome clients.

Core Skills

Organizational Effectiveness	Performance Measurement
Performance Improvement	Professional Development
Strategic Planning & Performance	Data & Analytics
Leadership & Development	Change Management

Clients Served



Call (410) 903-1057 or visit us at www.e3mcllc.com

Experts in Effectiveness & Efficiency...We are E3.