



Client	Agency	Opportunity Name	Total Contract Value	Consulting Type (BD / Capture/ Bid & Proposal)	Outcome
Confidential	DOL	OCFO Financial Services IDIQ	\$40MM	BD/Capture	Win
Confidential	GSA	U4P Project Management, Business Analysis, and Business Skills BPA	\$5MM	BD/Capture	Win
Confidential	CIA	Directorate of Support/Office of Corporate Businesses Career Certificate Program	\$2.5MM	BD/Capture	Win
Confidential	DIA	Solutions for Intelligent Financial Management Recompete (SIFM II)	\$75MM	BD/Capture	Lost
Confidential	USPS OIG	OIG Broad Agency Announcement for the Learning and Knowledge Management Directorate	\$4MM	BD/Capture	Win
Confidential	OPM/GSA	Human Capital and Training Solutions (HCaTS)IDIQ	\$5 Billion	Capture	Win
Premier Management Corporation	ARMY National Guard	Data Analyst Services	\$4MM	BD/Capture/B&P	Lost
Premier Management Corporation	ARMY	Professional and Administrative Support Services (PASS)	\$100MM	BD/Capture	No-Bid per BD/Capture intel
Premier Management Corporation	GSA	Acquisition Management Support Services (AMSS)	\$25MM	B&P	Win
Premier Management Corporation	DISA	ENCORE III	\$17MM	BD/Capture	No-Bid per BD/Capture intel
Premier Management Corporation	NOAA	Professional and Technical Services (ProTech)	\$3 Billion	BD/Capture	No-Bid



Confidential Joint Venture	DOI	Acquisition Directorate (AQD) Support Services	\$50MM	B&P	BAFO, Lost
Premier Management Corporation	NGA	EMERALD	\$849MM	BD/Capture	No-Bid per BD/Capture intel
Applied Development	VA	Recovery Audit Services	\$25MM	B&P	Lost
TFC Consulting	GSA	OASIS Small Business On-Ramp	\$10 Billion +	B&P	Win
I&I Software	HHS	Metadata Repository Tool for CDC	\$5MM	B&P	Customer Canceled
Applied Development	USAF	Strategic Planning and Partnering Support	\$4MM	B&P	No-Bid
Joint Venture	DOT	FMCSA Strategic Planning and Program Verification & Validation	\$4MM	B&P	Lost
Applied Development	FS	ER and Anti-Harassment Support	\$4MM	B&P	Lost
Joint Venture	State	Global Financial Services (GFS) Charleston	\$300MM	B&P	No-Bid
Omni Global Solutions	ARMY	Leadership Training	\$5MM	B&P	Win
Omni Global Solutions	DLA	Professional Services	\$.25MM	B&P	Win
GrantCare	City of Houston	Disaster Recovery	\$4MM	B&P	Win



I&I Software	AAFES	Professional Services	\$10MM	B&P	Win
Confidential	NOAA	Confidential	\$400MM	BD/Capture/B&P	Lost
Confidential	DOC	Confidential	\$300MM	BD/Capture	Win
Confidential	Confidential	Confidential	\$100MM	BD/Capture	Win
Confidential	Confidential	Confidential	\$300MM	BD/Capture	Win
Confidential	HHS	Confidential	\$3 Billion	BD/Capture/B&P	Win
Advanced Decision Vectors	NIH	BPSSII Task Order Response	\$24MM	B&P	Win
Advanced Decision Vectors	Confidential	Task Order Response	\$50MM	B&P	Win
HumRRO	GSA	OASIS UNR On-Ramp	\$10 Billion+	BD/Capture/B&P	No-Bid
Confidential	FDA	Confidential	\$4MM	BD/Capture/B&P	Win
AdaptiveX	State of MA	State of Massachusetts Professional Development	\$1.25MM	B&P	Win
Confidential	HHS	Confidential	\$10MM	BD/Capture	Win



Confidential	DoD/DISA	Confidential	\$3 Billion	BD/Capture/B&P	BAFO
Confidential	FBI	Confidential	\$1.5 Billion	BD/Capture/B&P	Win
Confidential	DOL	Confidential	\$230MM	BD/Capture/B&P	Win
Confidential	VA	Confidential	\$500MM	BD/Capture/B&P	Lost
Confidential	DoE	Confidential	\$100MM	B&P	Win
Confidential	OMB MTIPS	Confidential	\$75MM	B&P	Win
Confidential	FHFA OIG	Confidential	\$100MM	B&P	Win
Confidential	Commission of Fine Arts	Confidential	\$100MM	B&P	Win
Confidential	DREN	Confidential	\$500MM	BD/Capture/B&P	Win
INA Solutions	DOI	PowerBI	\$.5MM	B&P	Win
Confidential	DOJ	OJP Peer Review Services BPA	\$40MM	B&P	Lost
Confidential	DoEd	Grant Management Support Services BPA	\$50MM	B&P	Lost



Confidential	DHS	OASIS Task Order Response	Confidential	B&P	Lost
Confidential	ONR	SeaPort NextG Task Order Response	Confidential	B&P	Lost
Confidential	DoD	Confidential 5G RPPs	\$400MM	BD/Capture	Lost
Confidential	USDA	Confidential	\$125MM	BD/Capture	Win
Confidential	DoD	Confidential	\$24MM	BD/Capture	No-Bid
Confidential	DoD	Confidential	\$200MM	BD/Capture	Win
Confidential	DoD	Confidential	\$100MM	BD/Capture	Win
Confidential	USAF	Confidential	\$11M	BD/Capture	Lost
Confidential	USARC	Confidential	\$400MM	BD/Capture	Win
Confidential	State of Maryland	Maryland Judiciary Computer Deployment and Installation	\$4MM	B&P	Customer Canceled
Confidential	OPM	HCaTS 8(a)	\$1Billion	Capture/B&P	Win
Confidential	DoD	IT Portfolio Management	\$2MM	Capture/B&P	Win



Confidential	State of Massachusetts	Leadership Development Training	\$1MM	B&P	Win
Confidential	DoD	Confidential	\$500MM	BD/Capture	Win
Confidential	State of Maryland	Old Mill High School General Construction	\$150MM	BD/Capture/B&P	No-Bid
Confidential	NITAAC	CIO-SP4	\$20 Billion+	BD/Capture/B&P	Pending
Confidential	DOT	FHWA Web-Based Training	\$4MM	B&P	Lost
Confidential	DHS/TSA	Confidential	\$230MM	BD/Capture	Lost
Confidential	DOI	Confidential	\$1 Billion+	BD/Capture	No-Bid
Confidential	EPA	Confidential	\$110MM	B&P	Lost
Confidential	DHS	CISA ITSCSS	\$55MM	B&P	Lost
Confidential	DHS	CISOD	\$100MM	Capture/B&P	Lost
Confidential	DITCO	Voice Services	\$90MM	B&P	No-Bid
Confidential	DHS	FEMA Training Revisions	\$10MM	B&P	Lost



Confidential	DHS	FEMA Training Development	\$10MM	B&P	Lost
Confidential	DoD	Confidential	\$200MM	Capture	Win
Confidential	PBGC	Federal Relay Services	\$1MM	B&P	No-Bid
Confidential	DHS	Communication Access Services Phase I	\$50MM	BD/Capture/B&P	Win
Confidential	DHS	Communication Access Services Phase II	\$50MM	BD/Capture/B&P	Win
Confidential	DHS	Communication Access Services Orals	\$50MM	BD/Capture/B&P	Win
Confidential	NIDA	CRO BluePrint MedTech RFP	\$100MM	BD/Capture/B&P	No-Bid
Confidential	DOE	PASS Mission Support Services	\$25MM	B&P	Lost
Confidential	SSA	Sign Language BPA	\$10MM	B&P	Lost
Confidential	NASA	Sign Language Interpreting Services	\$8MM	Capture/B&P	Win
Confidential	DoD	DMA Content Support Services	\$10MM	B&P	No-Bid
Confidential	DMA	Creative Services RFP	\$4MM	B&P	Pending



Confidential	ONR	Code 32 RFP	\$13MM	B&P	Lost
Confidential	DOE	PASS budget & Grantee Support Services	\$9MM	B&P	Lost
Confidential	USAF	Enterprise Cybersecurity 2 (EC2)	\$5.3 Billion	BD/Capture	Pending
Confidential	Redacted	Compliance	\$8MM	B&P	Pending
Confidential	HHS/NIDA	BluePrint MedTech IDIQ	\$24MM	BD/Capture/B&P	No Bid
Confidential	State of Maryland	MD Early Childhood RFP	\$10MM	Capture/B&P	Pending
Confidential	State of North Carolina	Cybersecurity Pilot	\$10MM	Capture/B&P	Pending
Confidential	State of Maryland	Telecommunications RFQ	\$8MM	Capture/B&P	Pending
Confidential	IRS	Security Operations	\$50MM	Capture/B&P	Pending
Confidential	State of OK	Telecommunications IDIQ	\$12MM	Capture/B&P	Pending
Confidential	DOC/NOAA	Confidential TO Response	\$40MM	BD/Capture	Pending
Confidential	DOL	ODEP	\$10MM	B&P	Pending



Confidential	USMC	Marketing & Communications Support	\$4MM	B&P	Pending
Confidential	DHS	Marketing Communications RFP	\$8MM	B&P	Pending
Confidential	DCPAS	508 Compliance Support	\$5MM	B&P	Pending
Confidential	WHS	ASL Direct Award Response	\$5MM	B&P	Win
Confidential	NASA	Safety Plan Technical Writing	\$4MM	B&P	Pending
Confidential	DMOC	WRP Direct Award Response	\$5MM	B&P	Win
Confidential	USAID	ASLI CART RFP	\$12MM	Capture/B&P	Win
Confidential	NASA	ASL Support Services	\$8MM	B&P	Win
Confidential JV	ARMY	WRAIR IT Support Services	\$25MM	B&P	Pending
Confidential	DISA	SBIR	\$4MM	Capture/Contract Admin/B&P	Win
Confidential	USAF	SBIR D2P2	\$4MM	Capture/Contract Admin/B&P	Win
Confidential	State of MD	Software as a Service RFP	\$5MM	Capture	Pending



Confidential	Port of Baltimore	Telecommunications RFP	\$4MM	Capture	Pending
Confidential	DISA	OTA	\$9MM	Capture/Contract Admin/B&P	Pending
Confidential	State Department	Evolve IDIQ	\$3 Billion	Capture/B&P	Pending
Confidential	State Department	ASL OCONUS RFP	\$20MM	B&P	Win
Confidential	FRTIB	Cybersecurity, Risk, and Compliance Support (CRCS)	\$44MM	BD/Capture/B&P	Customer Canceled
Confidential JV	Federal Agencies	Various Agency Support	\$10-100MM	BD/Capture/B&P	Pending
Confidential	NOAA/NWS	Confidential	\$110MM	BD/Capture	Pending
Confidential JV	DHS	Strategic Communications	\$4MM	BD/Capture	Pending
Confidential	MICC JBLM	ASL Interpreter Services Support	\$1.25MM	B&P	Pending
Confidential	NASA	NEHCSS Task Order	\$7MM	B&P	Pending
Confidential JV	USCP	GSA STARS III Task Order	\$8MM	B&P	Pending
Confidential JV	Ginnie Mae	GNMA Technology Management Information System Security Services (TMISSS)	\$5MM	B&P	Pending